

Curriculum Vitae

DONOVAN MARAIS

INTEGRATION ARCHITECT / PRODUCT
OWNER / MANAGER / INNOVATION
SPECIALIST / ENTREPRENEUR



7 Basuto str, Langeberg Heights, 7570,
South Africa



+27 (0) 824 626 929



d@dmaraais.net



PERSONAL DETAILS

Date of birth
1976-08-05

Nationality
South African

Availability
Calendar Month

Marital status
Divorced

DRIVING LICENSE

Driving license category
EB, A

With more than 25 years of experience in Financial Transactional Processing, I specialize in software and systems integration, development management, and cloud-based solutions. I have extensive expertise managing both remote and on-site teams, with a deep understanding of SDLC, resource management, and project execution.

As an industry specialist, I focus on identifying improvements and barriers that affect user engagement and profitability. I consult with stakeholders to develop and implement innovative solutions that enhance financial transaction processes.

My track record includes successfully managing international development teams, delivering projects ahead of schedule and under budget, and driving user engagement through improved service offerings.

I'm passionate about innovation, and my work spans across SMMEs and multinational corporations, improving usability and driving revenue through integrated financial solutions. I have a proven history of managing large-scale projects and delivering impactful results in the transactional switching and payments industry.

Please refer to my LinkedIn profile or personal CV website for further details on my experience and endorsements.

WORK EXPERIENCE

NETCASH (PTY) LTD

Jan 2013 - Present

Integration Architect / Product Owner / Manager / Innovation Specialist

My current role can be defined as "a professional who is responsible for a system/process and identifies improvements, finds alternatives to increase profitability and useability, defines the change/s required and manages the process and outcome to ensure implementation of a better solution."

By acting as a key liaison between internal and external teams I ensure seamless project initiation, execution, and completion on time and within budget.

WEBSITE & SOCIAL LINKS

www.donovanmarais.com



LANGUAGES

- ENGLISH
- AFRIKAANS

SAGE PAY SOUTH AFRICA

Jan 2010 - Dec 2012

My responsibilities include driving continuous improvement by identifying enhancements that increase revenue and boost end-user engagement.

I collaborate with end users and other product owners to quantify and advocate for necessary changes and assist in drafting comprehensive scoping documents with business analysts.

I also facilitate project conversion upon approval from stakeholders, ensuring alignment with strategic objectives, and co-managing development teams and resource allocation with technical leads to optimize outcomes and drive effective testing.

Spearheading the rollout of enhanced solutions in the transaction processing industry, leading to improved user engagement and overall profitability is also forms part of my responsibilities.

FOOTNOTE

- Netcash (PTY) Ltd was established in 2003. I joined Netcash in 2005.
- Sage Group PLC acquired Netcash in 2010 and rebranded the company to Sage Pay South Africa.
- A management buyout in 2019 resulted in the company changing ownership again and re-branding back to Netcash.
- I have been employed at the same company (which has undergone name changes but not management) since 2005.

Channel Manager

I served on the Sage Pay South Africa Executive Committee (ExCo) until 2018, overseeing Corporate and Direct Systems Integration.

I managed all Sage channels' integration with Netcash, ensuring successful project completion by 2018.

As an expert in Systems Architecture and Integration Management, I led multiple internal and external IT development teams on an international level.

I am proficient in Reporting, Feedback, and Project Management, demonstrating strong organizational skills and still manage all third-party Systems Integration via Secured Web Services into the Netcash infrastructure.

See footnote above

NETCASH (PTY) LTD

Dec 2005 - Dec 2009

Senior / Key Account Manager

I established a strong Sales and Marketing presence for Netcash in Gauteng, South Africa through successful initiatives from 2005-2007 and demonstrated adaptability and growth within various roles since joining Netcash in December 2005, contributing to the company's evolving brand and strategic vision.

I relocated to Cape Town in 2008 and spearheaded corporate sales and service management for a substantial client portfolio, representing nearly 50% of company revenue by 2008.

I expertly negotiated and nurtured client relationships, driving new business acquisition and retention within a highly competitive landscape.

See footnote above

ALLOS CONSULTING

Jan 2005 - Dec 2005

Project Manager

I was responsible for the implementation of Corporate LMS systems, ensuring seamless integration and user adoption. Day-to-day project management, driving efficiency and meeting key milestones formed part of my role.

I also co-managed marketing campaigns, boosting brand visibility and engagement through innovative strategies and orchestrated high-impact events and sales initiatives, enhancing customer connections and driving revenue growth.

OTHER

Dec 1994 - Dec 2004

Various

Refer to my CV website for a comprehensive outline of employment.

EDUCATION

UNIVERSITY OF JOHANNESBURG

Johannesburg
2006

NDip Law

Comprehensive understanding of SA Law, including General Law, Criminal Law, and Family Law
Expertise in Law of Criminal Procedure and Evidence
Expertise in Civil Law and Business Law
Legal Communication Skills
Expertise in Labour Law and the Law of Delicts
Skilled in Legal Drafting

VARIOUS

South Africa

Various Institutions

Refer to my Personal CV for a comprehensive outline of qualifications.

HOËRSKOOL ROODEPOORT HIGH SCHOOL

Roodepoort, South Africa
1994

High school diploma

Matriculated / Senior Certificate Grade 12

PUBLICATIONS

See my LinkedIn profile www.linkedin.com/in/maraisdonovan or CV website www.donovanmarais.com for comprehensive list of publications and appearances.

SKILLS

- EFTS & Transactional Processing
- Management (various positions)
- Systems Architecture
- People Management
- Online Payments
- Systems Integration
- Sales & Marketing
- Entrepreneurship
- Product Owner
- Innovation
- CSI / Charity Involvement
- Public Speaking & Training
- Stakeholder Engagement
- Project Management
- Technical Assistance
- Project Architecture
- Team Management
- Client Engagement
- Problem Solving
- Leadership
- Paralegal

HOBBIES

Photography, AI research, Historical research, Adventure motorcycling, Camping, Outdoor adventures, Scuba diving, Traveling, Entrepreneurial ventures, Web development, Charity involvement, Children, women, and animal rights advocacy.

IN CLOSING

My extensive experience in South Africa's banking industry has equipped me with a solid foundation in technical, sales and management. I have led projects that span multiple sectors, including cloud-based services and complex integrated financial solutions. My ability to manage high-pressure situations and lead teams effectively is supported by my strong people skills, which foster collaboration and drive team success.

Thank you for considering my CV. I am eager to discuss how my extensive experience, entrepreneurial drive, and passion for innovation can contribute to your organization's success.

Click [here](#) to schedule an interview with me
