

Curriculum Vitae – Compact Version

DONOVAN MARAIS

INTEGRATION ARCHITECT / PRODUCT
OWNER / MANAGER / INNOVATION
SPECIALIST / ENTREPRENEUR



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South Africa



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PERSONAL DETAILS

Date of birth
1976-08-05

Nationality
South African

Availability
Calendar Month

Marital status
Divorced

DRIVING LICENSE

Driving license category
EB, A

NOTE: This document is a concise version of my curriculum vitae highlighting only the most relevant information. For a detailed overview, please [click here](#).

With over 25 years in Financial Transactional Processing, I specialize in software and systems integration, development management, and cloud solutions. Experienced in managing remote and on-site teams, I have a strong grasp of SDLC, resource management, and project execution.

I focus on enhancing user engagement and profitability by identifying improvements and consulting with stakeholders to implement innovative financial solutions. My track record includes leading international teams, delivering projects ahead of schedule and under budget, and driving user engagement through improved services.

Passionate about innovation, I work with both SMMEs and multinational corporations to enhance usability and revenue through integrated financial solutions, demonstrating a proven ability to manage large-scale projects and deliver impactful results in the payments industry.

Please refer to my LinkedIn profile or personal CV website for further details on my experience and endorsements.

WORK EXPERIENCE

NETCASH (PTY) LTD

Jan 2013 - Present

Integration Architect / Product Owner / Manager / Innovation Specialist

In my current role, I drive system and process improvements to boost profitability and usability, manage change implementation, and ensure optimal solutions.

As a key liaison, I oversee project initiation, execution, and completion on time and within budget.

Responsibilities include identifying revenue and engagement enhancements, collaborating on changes, drafting scoping documents, facilitating project conversions, aligning with strategic goals, co-managing development teams and resources, and leading effective testing and solution rollouts in transaction processing.

WEBSITE & SOCIAL LINKS

www.donovanmarais.com



LANGUAGES

- ENGLISH
- AFRIKAANS

SAGE PAY SOUTH AFRICA

Jan 2010 - Dec 2012

Channel Manager

Served on the Sage Pay South Africa Executive Committee until 2018, overseeing Corporate and Direct Systems Integration.

Managed the integration of all Sage channels with Netchash, ensuring project completion by 2018.

As a Systems Architecture and Integration Management expert, led international IT development teams.

Skilled in negotiating and nurturing client relationships to drive new business acquisition and retention in a competitive market.

See footnote below

NETCASH (PTY) LTD

Dec 2005 - Dec 2009

Senior / Key Account Manager

From 2005-2007, I established Netchash's Sales and Marketing presence in Gauteng and adapted to various roles, contributing to the company's evolving brand.

After relocating to Cape Town in 2008, I led corporate sales and service management for a major client portfolio, representing nearly 50% of company revenue.

I excelled in negotiating and maintaining client relationships, driving new business and retention in a competitive market.

FOOTNOTE

- I joined Netchash (PTY) Ltd in 2005.
- Netchash was acquired by Sage Group PLC in 2010, rebranded to Sage Pay South Africa.
- We rebranded back to Netchash following a management buyout in 2019.
- I have been employed with the same company, despite name changes, since 2005.

OTHER

Dec 1994 - Dec 2004

Various

Refer to my CV website for a comprehensive outline of employment.

SKILLS

- EFTS & Transactional Processing
- Stakeholder Engagement
- Management (various positions)
- Systems Architecture
- People Management
- Project Management
- Sales & Marketing
- Technical Assistance
- Systems Integration
- Team Management

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