

Curriculum Vitae

DONOVAN MARAIS

INTEGRATION ARCHITECT / PRODUCT
OWNER / MANAGER / INNOVATION
SPECIALIST / ENTREPRENEUR



7 Basuto str, Langeberg Heights, 7570
South Africa



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donovan@donovanmarais.com



PERSONAL DETAILS

Date of birth
1976-08-05

Nationality
South African

Availability
Immediate

Marital status
Divorced

DRIVING LICENSE

Driving license category
EB, A

PROFESSIONAL PROFILE

Senior FinTech, Payments, and Systems Integration Professional with more than 30 years of experience in financial transaction processing, banking integration, software solutions, product ownership, innovation, and technology leadership.

Extensive experience in designing, implementing, and managing enterprise-scale payment and transactional systems across cloud-based and integrated financial environments. Strong ability to bridge the gap between business strategy and technical execution through systems architecture expertise, stakeholder engagement, commercial insight, and hands-on leadership.

Proven track record in leading local and international teams across systems integration, software development, product delivery, project management, operational optimization, and client engagement within highly regulated and high-pressure environments.

Recognized for identifying opportunities to improve operational efficiency, reduce business friction, increase revenue, enhance customer experience, and deliver measurable business value. Experienced in collaborating with executive stakeholders, developers, analysts, product owners, and cross-functional teams to successfully scope, deliver, and support complex financial solutions.

Commercially astute, entrepreneurial, and solutions-driven with strong leadership, problem-solving, and relationship management skills.

Please refer to my **LinkedIn profile** or personal **CV website** for further details on my experience and endorsements.

Note: Items in **bold** are hyperlinks

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WEBSITE & SOCIAL LINKS

www.donovanmarais.com



LANGUAGES

- ENGLISH

- AFRIKAANS

WORK EXPERIENCE

NETCASH (PTY) LTD

Jan 2013 – Apr 2026

Integration Architect / Product Owner / Manager / Innovation Specialist

Role Overview

Responsible for leading and optimizing complex financial systems, integrations, and business processes while identifying opportunities for innovation, operational improvement, revenue growth, and enhanced customer experience.

Worked closely with internal stakeholders, clients, technical teams, and third-party partners to scope, design, deliver, and implement scalable payment and transactional solutions. Managed projects end-to-end, ensuring successful delivery within budget, timelines, and strategic business objectives.

Played a key role in driving systems integration initiatives, improving operational efficiencies, reducing user friction, and supporting the rollout of cloud-based financial services and transaction processing solutions.

Key Responsibilities & Achievements

- Led complex systems integration and financial transaction projects across local and international teams.
- Acted as a primary liaison between business stakeholders, technical teams, and external partners to ensure successful project execution and delivery.
- Identified and implemented process and system improvements that enhanced operational efficiency, customer experience, and revenue growth.
- Collaborated with product owners, business analysts, and end users to define requirements, evaluate business value, and drive strategic improvements.
- Supported the design and implementation of scalable cloud-based financial and transactional solutions.
- Assisted in managing development teams, resource allocation, testing, and quality assurance processes to ensure successful solution delivery.
- Successfully delivered high-impact projects within demanding timelines and budget constraints.
- Managed and supported third-party integrations via secure web services into enterprise payment infrastructure.
- Played a key role in the rollout and optimization of payment processing and banking integration solutions.
- Developed strong long-term relationships with enterprise clients, partners, and stakeholders.

FOOTNOTE

- Netcash (PTY) Ltd was established in 2003. I joined Netcash in 2005.
- Sage Group PLC acquired Netcash in 2010 and rebranded the company to Sage Pay South Africa.
- A management buyout in 2018 resulted in the company changing ownership again and re-branding back to Netcash.
- I have been employed at the **same company** (which has undergone name changes but not management) since 2005.

SAGE PAY SOUTH AFRICA

Jan 2010 - Dec 2012

Channel Manager

Served on the Executive Committee (ExCo) with responsibility for Corporate and Direct Systems Integration initiatives. Managed strategic integration partnerships and oversaw the successful implementation of multiple enterprise integration projects across Sage channels.

Led both internal and external development teams on local and international projects, specializing in systems architecture, integration management, stakeholder engagement, and enterprise transaction processing solutions.

Maintained responsibility for third-party systems integration into the Netcash infrastructure via secure web services while supporting reporting, project management, and strategic delivery initiatives.

See footnote above

NETCASH (PTY) LTD

Dec 2005 - Dec 2009

Senior / Key Account Manager

Established and expanded Netcash's sales and marketing presence in Gauteng through successful business development and client engagement initiatives.

Managed a substantial corporate client portfolio and played a significant role in driving revenue growth, customer retention, and strategic account management. Successfully developed and maintained strong client relationships within a highly competitive financial services environment.

Relocated to Cape Town to lead corporate sales and service management functions while supporting the company's evolving growth and strategic direction.

See footnote above

ALLOS CONSULTING

Jan 2005 - Dec 2005

Project Manager

Managed the implementation of corporate Learning Management Systems (LMS), ensuring successful deployment, systems integration, user adoption, and project delivery.

Responsible for day-to-day project coordination, stakeholder communication, operational efficiency, and milestone management. Also supported marketing campaigns, events, and sales initiatives aimed at improving brand visibility, customer engagement, and revenue growth.

OTHER

Dec 1994 - Dec 2004

Various

Refer to my **CV website** for a comprehensive outline of employment.

EDUCATION

UNIVERSITY OF JOHANNESBURG

Johannesburg
2006

NDip Law

Comprehensive understanding of SA Law, including General Law, Criminal Law, and Family Law
Expertise in Law of Criminal Procedure and Evidence
Expertise in Civil Law and Business Law
Legal Communication Skills
Expertise in Labour Law and the Law of Delicts
Skilled in Legal Drafting

VARIOUS

South Africa

Various Institutions

Refer to my **online CV** for a comprehensive outline of qualifications.

HOËRSKOOL ROODEPOORT HIGH SCHOOL

Roodepoort, South Africa
1994

High school diploma

Matriculated / Senior Certificate Grade 12

PUBLICATIONS

See my **LinkedIn profile** (www.linkedin.com/in/maraisdonovan) or **CV website** (www.donovanmarais.com) for comprehensive list of publications and appearances.

SKILLS

- FinTech & Payment Systems
- Systems Integration & Architecture
- Project & Programme Management
- Cloud-Based Financial Solutions
- Innovation & Process Optimisation
- Leadership & Team Management
- Client Relationship Management
- Public Speaking & Presentation Skills
- Entrepreneur
- Banking & Transactional Processing
- Product Ownership & Product Strategy
- SDLC & Software Delivery
- API & Web Services Integration
- Stakeholder Engagement
- Business Analysis & Solution Design
- Operational Efficiency & Revenue Growth
- Strategic Planning & Problem Solving
- Qualified Paralegal

HOBBIES

Photography, AI research, Historical research, Adventure motorcycling, Camping, Outdoor adventures, Scuba diving, Traveling, Entrepreneurial ventures, Web development, Charity involvement, Children, women, and animal rights advocacy.

I have spearheaded multiple CSI initiatives, was appointed Head of the SAGE Foundation (Coastal Regions) and continue to lead and participate in community related charity projects.

REFERENCES

Company	Contact Person	Contact number
Netcash (PTY) Ltd	Charles Pittaway (Chairman/Managing Director)	+27 (0) 82 455 1247
Edupac Software Support Services (PTY) Ltd	Marie-Anne Kleynhans (Managing Director)	+27 (0) 83 271 1323
Sudosky (PTY) Ltd	Adrian De Vries (Managing Director)	+27 (0) 83 622 6266
KGA Life Ltd	Wynand Deyzel (CEO – Retired)	+27 (0) 84 200 2032
IEDM (PTY) Ltd	Marius Venter (Managing Director)	+27 (0) 82 600 0924
Jodion & Associates	Dion Pienaar (CEO)	+27 (0) 82 725 6206

IN CLOSING

My extensive experience within South Africa's banking, payments, and FinTech sectors has equipped me with a strong combination of technical, commercial, operational, and leadership expertise.

I have successfully led projects across multiple sectors involving complex systems integration, cloud-based services, transactional processing, and enterprise financial solutions. My ability to operate effectively in high-pressure environments, combined with strong people and leadership skills, enables me to build collaborative teams and consistently deliver results.

I am passionate about technology, innovation, and continuous improvement, and I look forward to contributing my experience, strategic thinking, and problem-solving abilities to a forward-thinking organisation.

Click here to schedule an interview with me

Note: Items in **bold** are hyperlinks

31 March 2026

ATT: Whom it may concern

Re: Service Letter: Donovan Marais (ID: 7608055005089)

Dear Sir/Madam,

This letter serves to confirm that Donovan Marais was employed by Netcash from 1 January 2006 to 30 April 2026, completing 20 years of dedicated service to the organisation.

During his tenure, Donovan held several progressively senior roles, culminating in his position as **Integrations Architect**. In this capacity, he played a key role in the design, development, and support of integration solutions between Netcash web services and a wide range of third-party systems.

Donovan was instrumental in shaping our integration architecture, ensuring scalable, reliable, and secure connectivity for clients and partners. His deep technical expertise, problem-solving ability, and strong understanding of system integration principles contributed significantly to the stability and evolution of our platform. He was also a valued resource to both internal teams and external stakeholders, consistently demonstrating professionalism, accountability, and a collaborative approach.

Over his 20 years with Netcash, Donovan built a reputation as a dependable and knowledgeable professional, and his long-standing contribution has had a meaningful impact on the business.

We sincerely thank Donovan for his years of service and commitment, and we wish him every success in his future endeavours.

Should you require any further information, please do not hesitate to contact me in writing at the email address below.

Yours sincerely,

A handwritten signature in black ink, appearing to read "C. Pittaway", written over a white rectangular stamp area.

Charles Pittaway

Chairman

charles.pittaway@netcash.co.za