

# Curriculum Vitae – Compact Version

## DONOVAN MARAIS

INTEGRATION ARCHITECT / PRODUCT  
OWNER / MANAGER / INNOVATION  
SPECIALIST / ENTREPRENEUR



7 Basuto str, Langeberg Heights, 7570  
South Africa



+27 (0) 824 626 929



donovan@donovanmarais.com



### PERSONAL DETAILS

**Date of birth**  
1976-08-05

**Nationality**  
South African

**Availability**  
Calendar Month

**Marital status**  
Divorced

### DRIVING LICENSE

**Driving license category**  
EB, A

NOTE: This document is a concise version of my curriculum vitae highlighting only the most relevant information. For a detailed overview, please [click here](#).

Here's a very concise, high-impact version:

With 30+ years of FinTech experience, I specialize in financial transaction processing, systems integration, and product leadership. I've led local and international teams, with deep expertise across the full SDLC, cloud-based solutions, and large-scale financial platforms. Entrepreneurial and hands-on, I thrive in high-pressure environments and work effectively in both remote and office-based teams.

Currently an Integration Architect and Product Owner, I drive process and system improvements that reduce friction, improve usability, and enable revenue growth. I collaborate closely with global stakeholders to deliver scalable, cloud-based financial solutions for organizations ranging from SMMEs to multinationals, with strong expertise in South African banking and transaction switching.

Please refer to my [LinkedIn profile](#) or personal [CV website](#) for further details on my experience and endorsements.

### WORK EXPERIENCE

#### NETCASH (PTY) LTD

Jan 2013 – Apr 2026

#### Integration Architect / Product Owner / Manager / Innovation Specialist

In my current role, I drive system and process improvements to boost profitability and usability, manage change implementation, and ensure optimal solutions.

As a key liaison, I oversee project initiation, execution, and completion on time and within budget.

Responsibilities include identifying revenue and engagement enhancements, collaborating on changes, drafting scoping documents, facilitating project conversions, aligning with strategic goals, co-managing development teams and resources, and leading effective testing and solution rollouts in transaction processing.

## WEBSITE & SOCIAL LINKS

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www.donovanmarais.com



## LANGUAGES

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- ENGLISH
- AFRIKAANS

### SAGE PAY SOUTH AFRICA

Jan 2010 - Dec 2012

#### Channel Manager

Served on the Sage Pay South Africa Executive Committee until 2018, overseeing Corporate and Direct Systems Integration.

Managed the integration of all Sage channels with Netcash, ensuring project completion by 2018.

As a Systems Architecture and Integration Management expert, led international IT development teams.

Skilled in negotiating and nurturing client relationships to drive new business acquisition and retention in a competitive market.

*See footnote below*

### NETCASH (PTY) LTD

Dec 2005 - Dec 2009

#### Senior / Key Account Manager

From 2005-2007, I established Netcash's Sales and Marketing presence in Gauteng and adapted to various roles, contributing to the company's evolving brand.

After relocating to Cape Town in 2008, I led corporate sales and service management for a major client portfolio, representing nearly 50% of company revenue.

I excelled in negotiating and maintaining client relationships, driving new business and retention in a competitive market.

#### FOOTNOTE

- Netcash (PTY) Ltd was established in 2003.  
I joined Netcash in 2005.
- Sage Group PLC acquired Netcash in 2010 and rebranded the company to Sage Pay South Africa.
- A management buyout in 2018 resulted in the company changing ownership again and re-branding back to Netcash.
- I have been employed at the same company (which has undergone name changes but not management) since 2005

### OTHER

Dec 1994 - Dec 2004

#### Various

Refer to my CV website for a comprehensive outline of employment.

## SKILLS

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- EFTS & Transactional Processing
- Stakeholder Engagement
- Management (various positions)
- Systems Architecture
- People Management
- Project Management
- Sales & Marketing
- Technical Assistance
- Systems Integration
- Team Management

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31 March 2026

ATT: Whom it may concern

**Re: Service Letter: Donovan Marais (ID: 7608055005089)**

Dear Sir/Madam,

This letter serves to confirm that Donovan Marais was employed by Netcash from 1 January 2006 to 30 April 2026, completing 20 years of dedicated service to the organisation.

During his tenure, Donovan held several progressively senior roles, culminating in his position as **Integrations Architect**. In this capacity, he played a key role in the design, development, and support of integration solutions between Netcash web services and a wide range of third-party systems.

Donovan was instrumental in shaping our integration architecture, ensuring scalable, reliable, and secure connectivity for clients and partners. His deep technical expertise, problem-solving ability, and strong understanding of system integration principles contributed significantly to the stability and evolution of our platform. He was also a valued resource to both internal teams and external stakeholders, consistently demonstrating professionalism, accountability, and a collaborative approach.

Over his 20 years with Netcash, Donovan built a reputation as a dependable and knowledgeable professional, and his long-standing contribution has had a meaningful impact on the business.

We sincerely thank Donovan for his years of service and commitment, and we wish him every success in his future endeavours.

Should you require any further information, please do not hesitate to contact me in writing at the email address below.

Yours sincerely,

A handwritten signature in black ink, appearing to read "C. Pittaway", written over a white rectangular stamp area.

Charles Pittaway

Chairman

[charles.pittaway@netcash.co.za](mailto:charles.pittaway@netcash.co.za)